



WE are KOMET:

We are a family-owned, modern business with an exceptional company culture. As a competent and reliable partner, we help our customers to get the ideal irrigation - with highest efficiency and maximum protection of resources. Join our team and be part of the success story.

Find more information on our website www.kometirrigation.com

For the closest possible entry, we are looking for:

REGIONAL SALES MANAGER EURASIA

Growing interest and acceptance around the world allow us to strengthen our international sales team. As regional sales manager for Eurasia you are responsible for the existing as well as potential customer base in the mechanized irrigation business in selected parts of Eurasia. Extensive strategic, technical and sales abilities should count to your repertoire, as well as the willingness and commitment to take on the challenge.

Responsibilities:

- Establish sales strategies together with CSO International for the Eurasian market
- Attend to existing customers in the mechanized irrigation business and maintain/improve the business relationship
- Support customers in all matters related to water application, technical questions, training and service
- Identify and acquire new customers
- Support the CSO International in marketing activities and market analyses
- Consequent use of required CRM and reporting system

Requirements:

- Ideally extensive experience in the mechanized irrigation business, other irrigation businesses, agronomics, hydraulics, or likewise
- Several years of work experience in the irrigation sector (preferred pivot and/or traveller irrigation)
- Ideally Certified Irrigation Designer (CID) degree or the willingness to acquire it
- Language requirements: very good English (spoken and written), Russian, any other language spoken in Eurasia of advantage
- Strong motivation and commitment
- High social and communicative competences and intercultural knowledge and adaptability
- High willingness to travel

Be part of the success story and send your complete résumé with picture to jobs@kometirrigation.com.



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