Agritechnica 2019

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Prodimex Group
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• Vertically integrated Russian Holding

• 15 sugar factories (25 % of Russian sugar market)

• 8 grain elevators (ca. 800 tsd t storage capacity)

• 800 tsd ha of arable land:
  - Central Black soil region
  - Krasnodar and Stavropol region
  - Penza and Bashkortostan region
General Information - Agrokultura, 19/20

**Operations:**
- 80 tsd ha in 2015
- 160 tsd ha in 2019 (8 farms)
- 2 grain elevators (200 tsd t)
- 2500 milk cows (4 farms)

**Personnel:**
- 1328 employees

**Own machinery:**
- 215 tractors
- 50 grain combines
- 11 sugar beet combines
- 114 trucks (KAMAZ)

**Contracted machinery:**
- 105 grain combines
- 13 sugar beet combines
- 348 trucks
HQ and Farms of Agrokultura Holding
Crop rotation in one farm – AK Semiluki (23 000 ha)

- Concentration of key crops in large blocks:
  - sugar beet
  - spring burley
  - soya
  - winter wheat

- Optimization of internal and external logistics
- Efficient management and monitoring solutions

Source: GIS-Prodimex
Our desire for the **nearest** future for machinery – support of smart production and automatic management systems for large Russian farms by:

- **Standard and not single-brand solutions for telematics and automatic control and monitoring** (Android – Approach and Bluetooth option)

- Machinery (software / navigation and CAN controllers) is easily or automatically integrated into different developed GIS, ERP-accounting and reporting (1C, SAP etc.) and monitoring (Avtograph, Vialon etc.) systems

- Steering of machinery from the office with max automatic solutions – not only monitoring and analyzing approach. Control and prevention of fraud and theft is a very important topic for us!

- Machinery and technology developed for Russian conditions *(not only adapted)*

- **High quality Service standards** (training of local personnel and no downtime of expensive machines even in case of intensive and high capacity per machine and year)
Thank you in advance!

Danke sehr!

СПАСИБО!